

# CHÂTEAU G A B Y

GRAND VIN DE BORDEAUX

## TOM SULLIVAN

### BIOGRAPHY

Tom Sullivan is the founder and chairman of the board of Lumber Liquidators, the largest hardwood flooring retailer in the U.S. with one of the widest offerings marketed under brands for homebuilding and non-residential solutions, such as Bellawood prefinished hardwood flooring that carries a 50-year guarantee.

Since opening its first outlet in West Roxbury, Mass. in 1996, Lumber Liquidators has enjoyed robust growth. The brand now has over 200 outlets in 46 states and more than 750 employees. Tom moved his company headquarters to Colonial Heights, Virginia in 2000, but his business rapidly outpaced the capacity of this new distribution center. The head office is now in Toano, Virginia with a 27,000-sq.-m (over 290,000-sq.-ft) distribution center. The last chapter of Tom's dream came true, when Lumber Liquidators went public at the New York Stock Exchange on 9<sup>th</sup> November 2007. Tom is also the owner of Proton Onsite in Wallingford CT, that is the world's largest manufacturer of on-site hydrogen generators.



Tom Sullivan is involved in many philanthropic organizations, including Erik Weihenmayer's School Tours (Erik was the first blind climber to conquer Everest). Tom is the administrator of the National Braille Press and sits on the boards of several private businesses.

In 2003, Ernst and Young nominated him as Virginia Entrepreneur of the Year, and Tom received their Entrepreneur of the Year Award in 2008 in the Retail and Consumer Goods category. More recently, he has developed a love of wine and today owns four leading Bordeaux estates: Château Gaby, which was elected Best Bordeaux Wine in 2012, Château Moya, a Castillon Côtes de

Bordeaux appellation wine, Château du Parc, a Saint-Emilion Grand Cru and Château Auguste, a Bordeaux.

Tom enjoys water sports, travel and dabbles in real estate. He is actively involved in timber purchasing and marketing for Lumber Liquidators. He modestly puts his success and that of his business down to three basic principles: hard work, devotion and perseverance.